

Economic Impacts, Benefits and Costs of Completing the ADHS

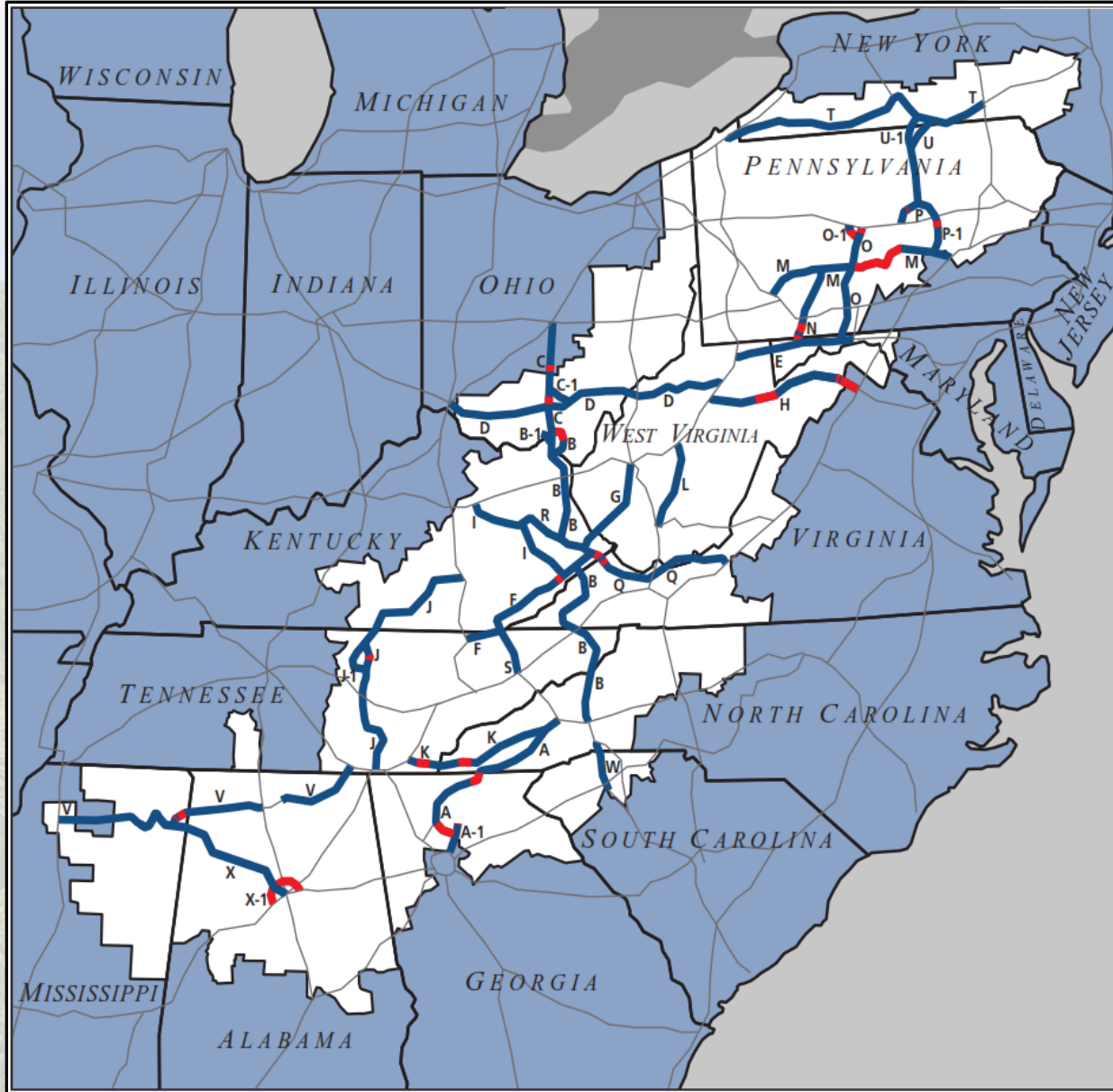
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ADHS Economic Study – Today's Presentation

- Appalachian Development Highway System (ADHS) Context
- Back-casting to estimate transport and economic impacts of ADHS system through 2015
- Forecasting of economic impacts, benefits, and costs of ADHS system completion
- Analysis of major ADHS corridors and impacts of accelerated completion

Appalachian Development Highway System (ADHS)

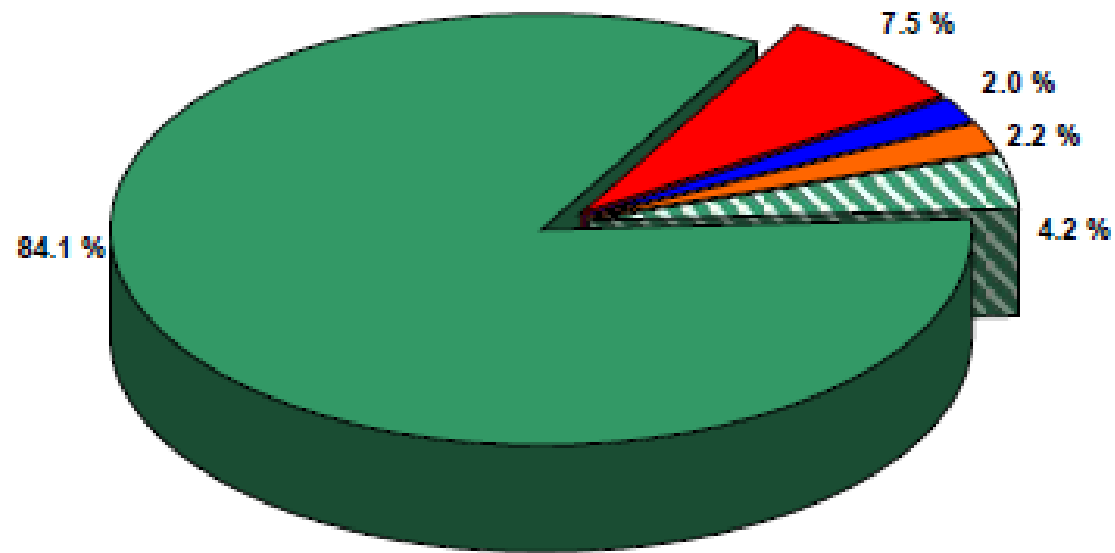


- Established by Congress in 1965
- System of corridors totaling 3,090 miles within the 13 Appalachian states
- Designed to generate economic development in previously isolated areas, connect Appalachia to the interstate system, and provide access to regional, national and global markets

Appalachian Development Highway System

Status of Completion as of 9/30/2017

3090.1 Eligible Miles



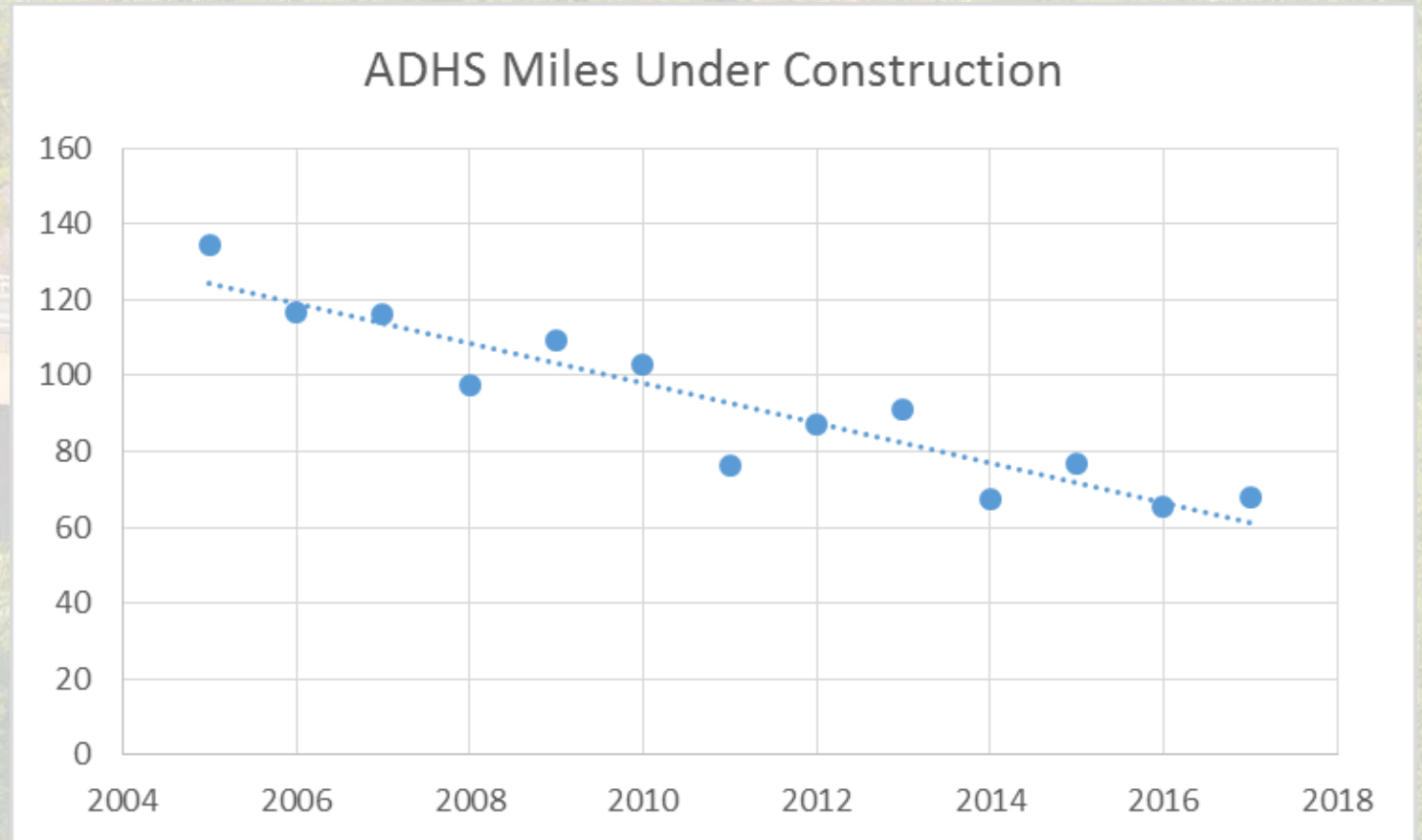
- Location
- Design/Right-of-Way
- Construction
- Open-Stage Construction Work Remaining
- Open-All Eligible Work Complete

ADHS - Funding

- Between 1965 and 1999, funds were provided through annual appropriations
- TEA-21 and SAFETEA-LU provided annual authorizations of between \$450 Million and \$520 Million through FY 2012
- MAP-21 and the FAST Act did not provide specific authorization of funds for ADHS but did increase eligible share to 100% for remaining ADHS funds

Slowed Progress

- Since 2012, the number of ADHS miles in the location study stage (pre-NEPA) has remained the same at 231.



ADHS Economic Impact Study Objectives and Key Concepts

- **Back-cast:** What have been the transportation and economic impacts of ADHS investment so far (1965-2015)?
- **Forecast:** What are the economic impacts, benefits, costs and ROI of completing the ADHS (2016-2045)?
- **Travel Impact:** Modeling highway network with vs. without ADHS segments in place, to assess:
 - *Travel Efficiency Performance* (travel times, distances, costs) and
 - *Travel Accessibility* (labor market, same-day delivery market, intermodal terminal connectivity)
- **\$ Value** of Travel Time & Cost Savings
- **Economic development:** forecasting model calculates effects on job growth, GDP and wages

Back-casting – ADHS Projects 1965-2015

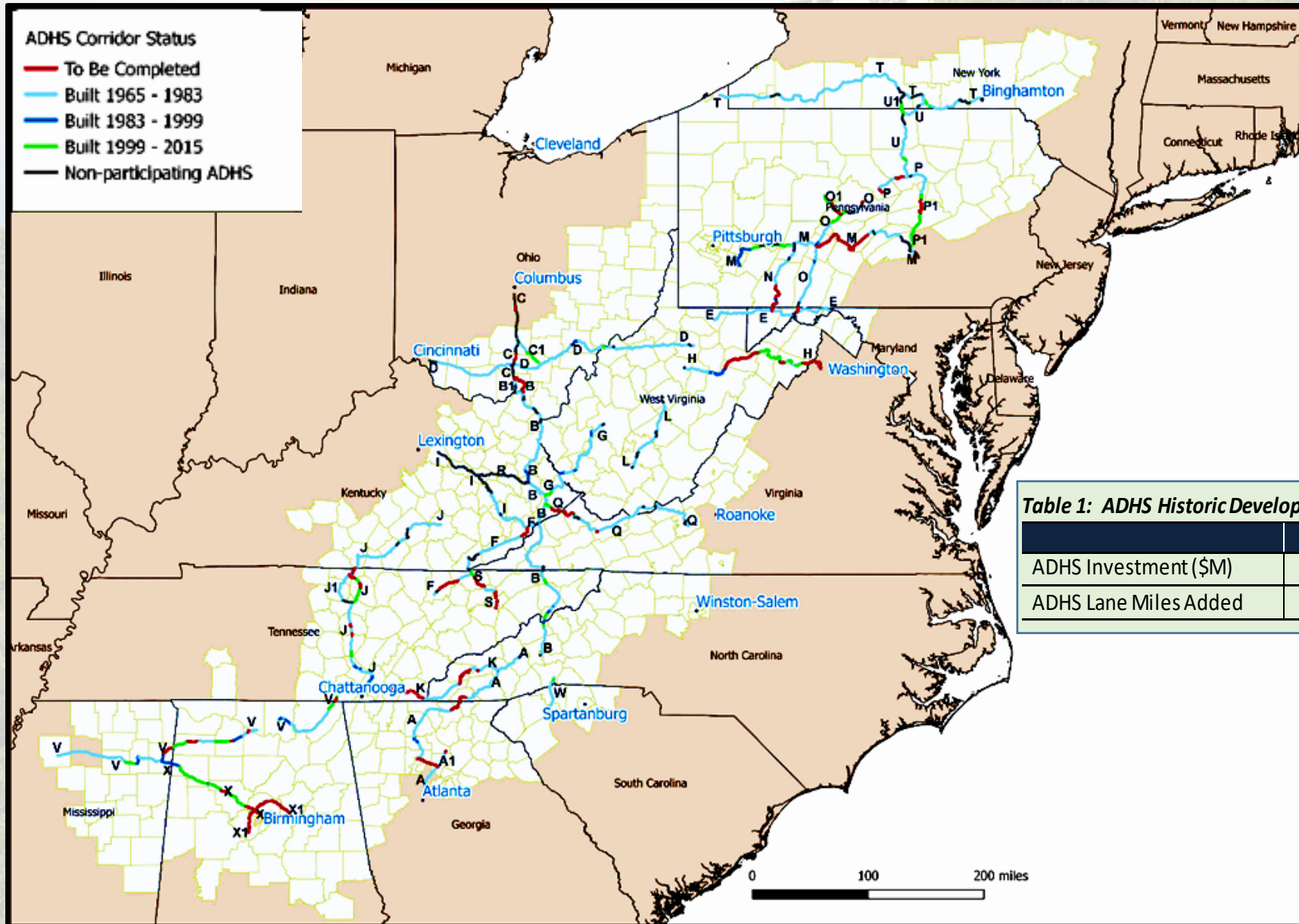
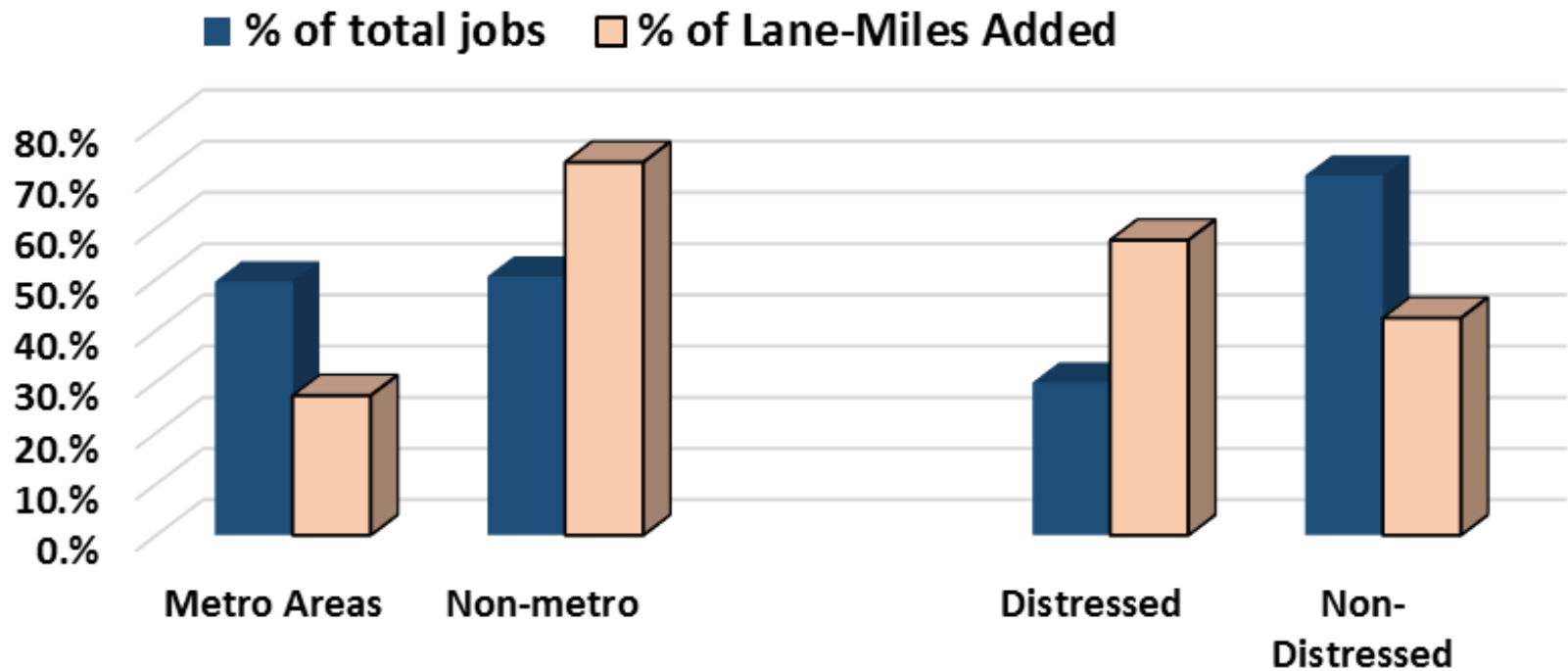


Table 1: ADHS Historic Development Periods

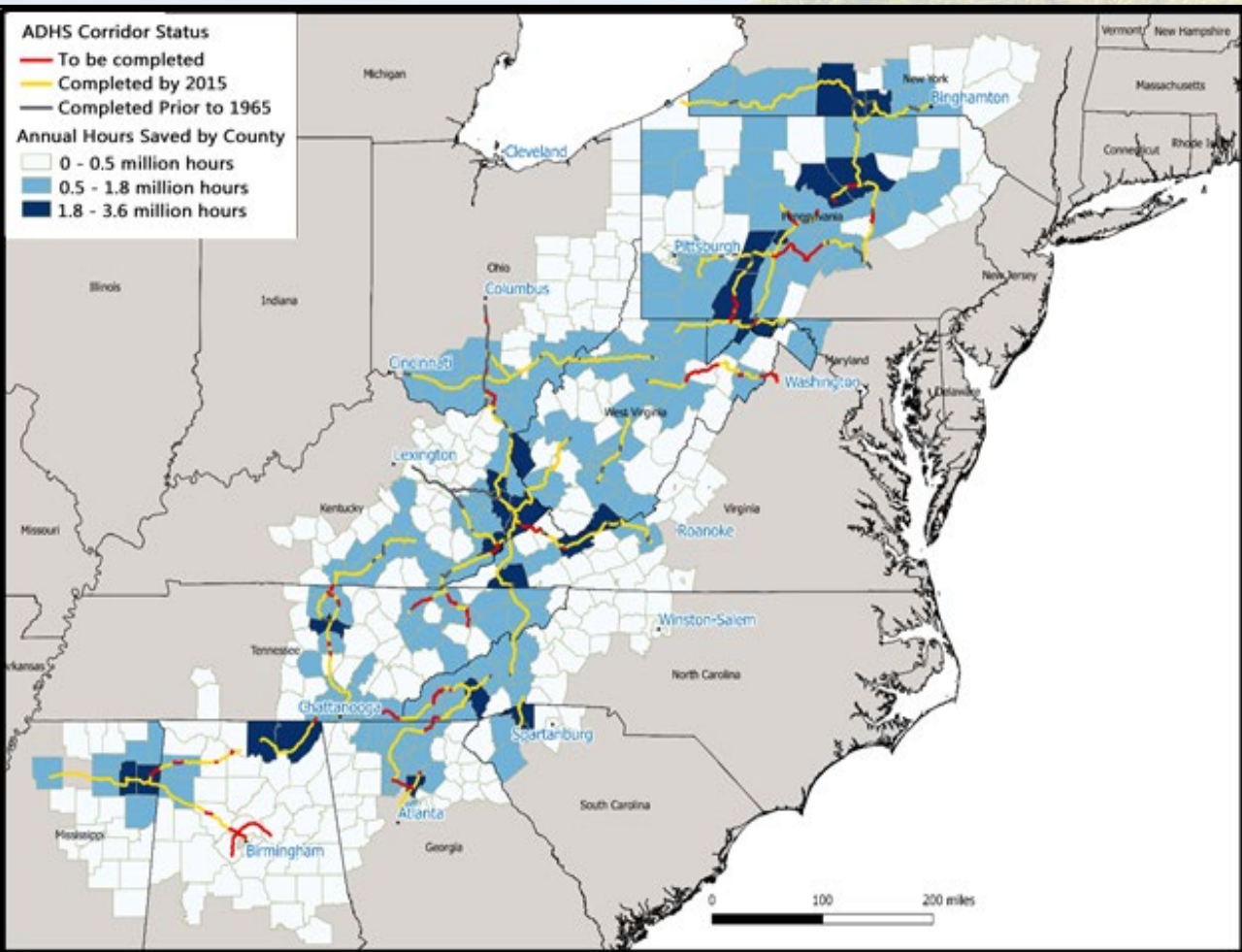
| | 1965-1983 | 1983-1999 | 1999-2015 | All Periods |
|-----------------------|-----------|-----------|-----------|-------------|
| ADHS Investment (\$M) | \$3,255 | \$1,661 | \$6,287 | \$11,203 |
| ADHS Lane Miles Added | 4,356 | 267 | 496 | 5,119 |

ADHS Investments Concentrated in Non-Metro and Distressed Areas

Percent of All ADHS Lane-Miles and All Employment Located in Various Classes of Counties



Travel Efficiency Benefits to 2015

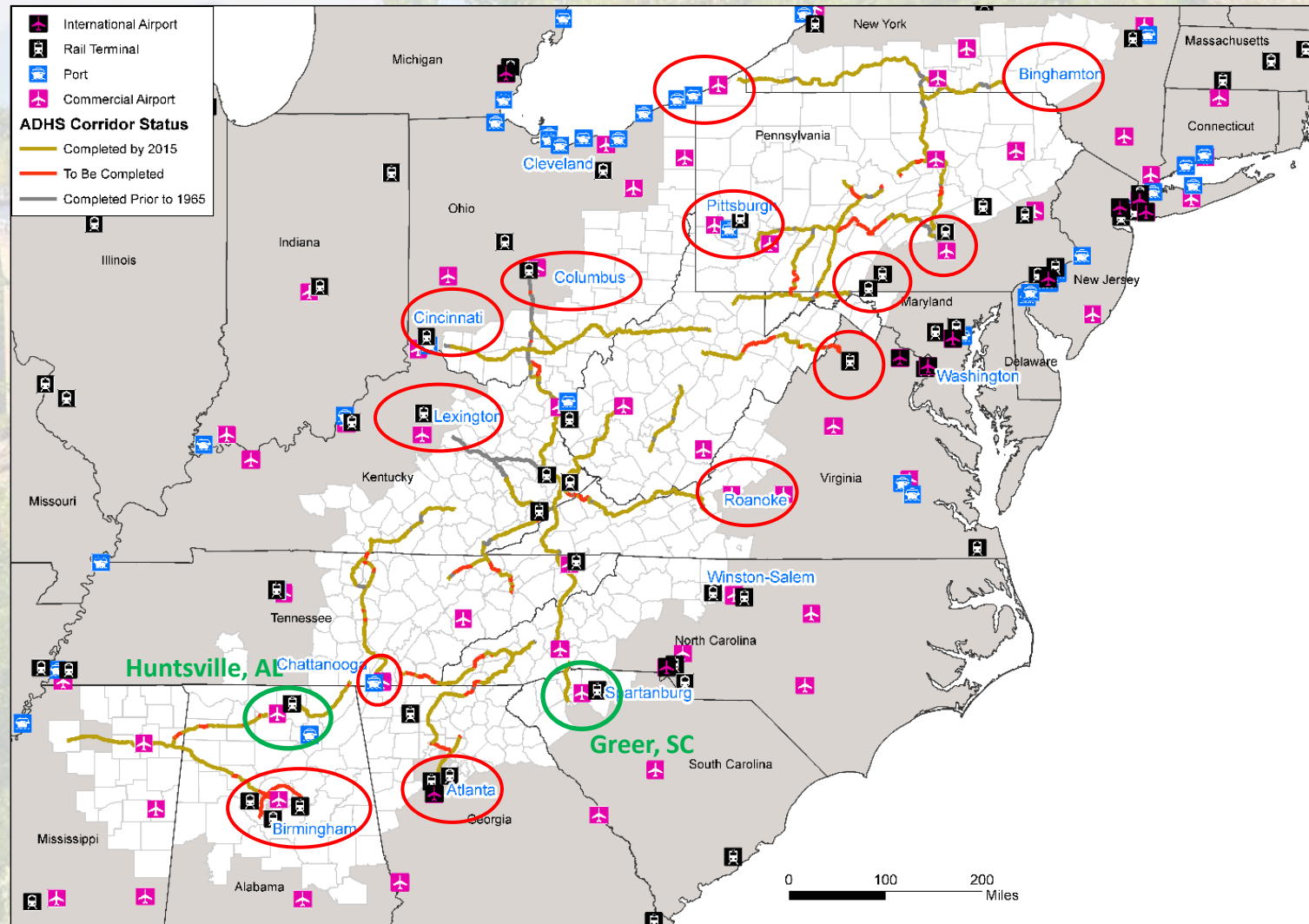


| For all projects completed → | As of 2015 |
|---|--------------|
| Total VHT Time Savings in 2015 (millions) | 231.0 |
| Car and Light Trucks | 199.5 |
| Freight Trucks | 31.5 |
| Total Reliability Time Savings in 2015 (millions) | 129.1 |
| Car and Light Trucks | 111.5 |
| Freight Trucks | 17.6 |
| Total Hours Saved (Reliability and VHT) | 360.1 |

Travel time and reliability improvement by location of occurrence

Connecting to Intermodal Terminals in (and just beyond) Appalachia

ADHS Ties Appalachia to Air & Rail intermodal terminals

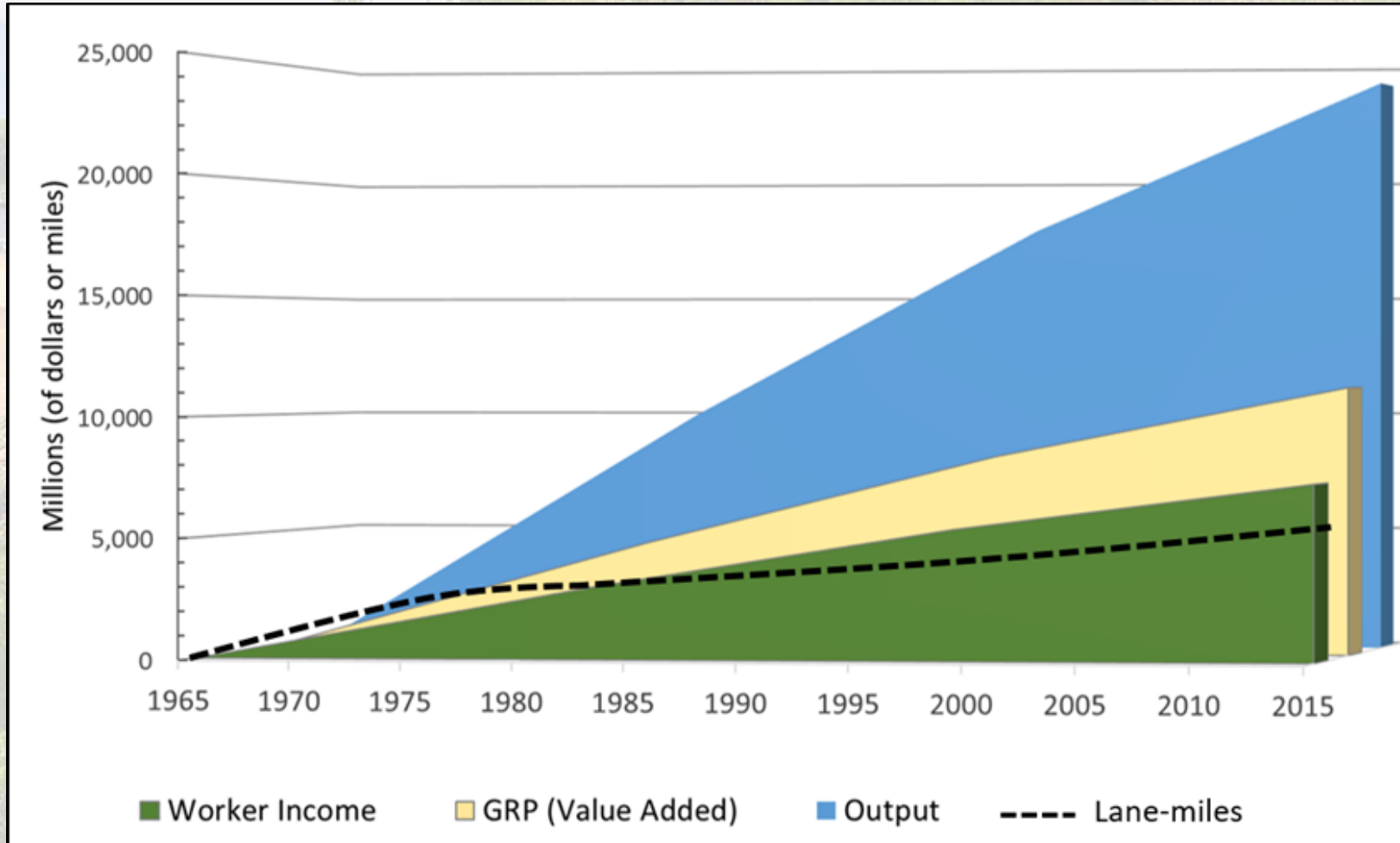


Economic Impact: Appalachia and States

Table 5: Impact of ADHS Projects on the Economy of Appalachia and Appalachian States

| Increase compared to “no build” case | As of 1983 | As of 1999 | As of 2015 |
|---------------------------------------|------------|------------|------------|
| 13-State Appalachian Region | | | |
| Business Output (Revenue) in \$M/year | \$9,959 | \$15,207 | \$24,183 |
| GRP (Value Added) in \$M/year | \$4,611 | \$7,037 | \$11,173 |
| Worker Income in \$M/year | \$3,006 | \$4,587 | \$7,282 |
| Employment level (single year) | 69,385 | 105,897 | 168,336 |
| Lane-Miles Built to date | 4,356 | 4,623 | 5,119 |
| Appalachian Region | | | |
| Business Output (Revenue) in \$M/year | \$8,063 | \$12,312 | \$19,578 |
| GRP (Value Added) in \$M/year | \$3,733 | \$5,697 | \$9,046 |
| Worker Income in \$M/year | \$2,434 | \$3,714 | \$5,895 |
| Employment level (single year) | 56,174 | 85,734 | 136,284 |
| Lane-Miles Built to date | 3,527 | 3,743 | 4,144 |

Economic Impact over Time (1965-2015)



Forecasting Analysis – ADHS Completion: 2016 to 2045

Table 6: Future Completion of the ADHS by Investment and Miles Over Time

| | 2016–2025 | 2026–2035 | 2036–2045 | Total |
|-------------------------------|-----------|-----------|-----------|------------|
| ADHS Cost to Complete (\$M) | \$3,374.0 | \$2,192.4 | \$5,348.4 | \$10,914.8 |
| Highway Miles to be Completed | 120.6 | 57.3 | 117.4 | 295.3 |



ADHS Completion: Benefit-Cost Analysis – Strong ROI for Region and the US

Discounted net present value of 2016-2045 benefits and costs

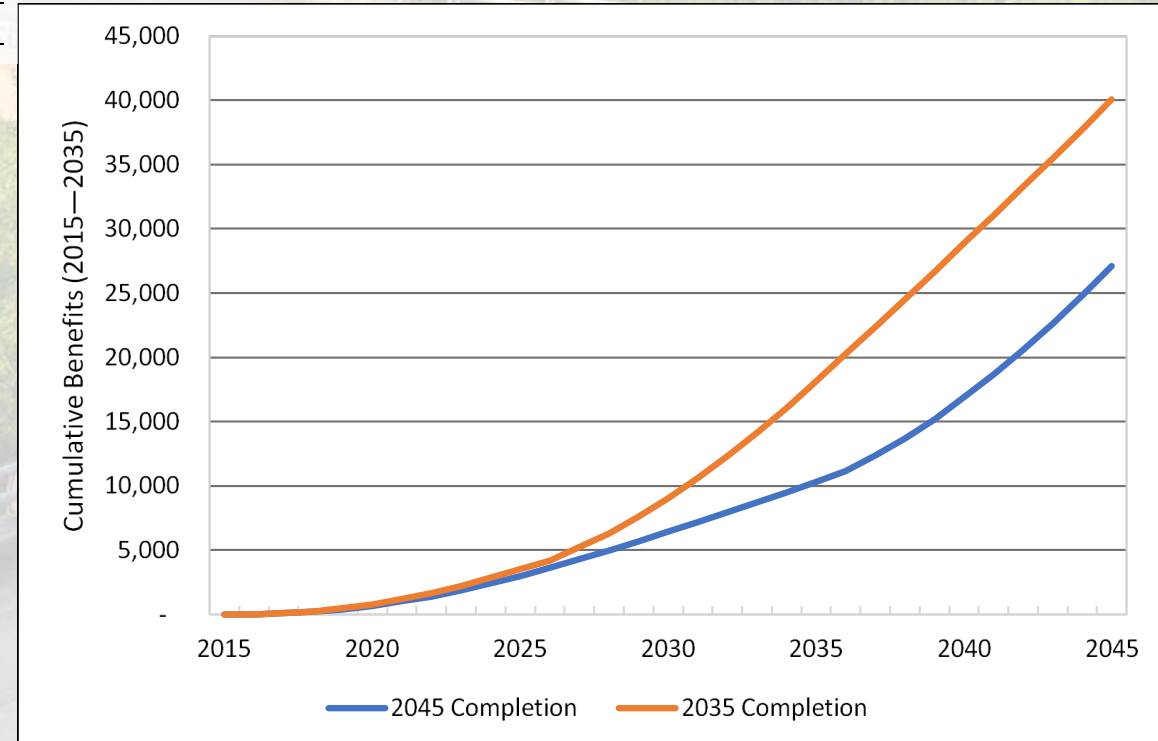
| Benefit and Cost Elements | Regional Perspective | National Perspective |
|------------------------------------|-----------------------|-----------------------|
| | with 7% discount rate | with 7% discount rate |
| Vehicle Operating Cost Savings | \$1,053 | \$1,659 |
| Travel Time Saved | \$5,602 | \$8,622 |
| Reliability Time Saved | \$1,589 | \$2,526 |
| Safety Benefit | \$637 | \$950 |
| Environmental & Emissions Benefit | \$223 | \$358 |
| Logistics and Supply Chain Savings | \$986 | \$1,786 |
| Market Access (Productivity Gain) | \$1,994 | \$419 |
| Total Cumulative Benefits | \$12,083 | \$16,320 |
| Total Cumulative Costs | \$4,471 | \$4,471 |
| Benefit-Cost Ratio | 2.7 | 3.7 |

Impact of Accelerating ADHS Completion – 2035 versus 2045 – Large Projects Accelerated

| Corridor Name | State | Estimated Completion Year (2045 or sooner) | Assumed Completion Accelerated Schedule (2035 or sooner) | Estimated Cost (Undiscounted) \$M |
|----------------------|------------------------|--|--|-----------------------------------|
| Corridor H | West Virginia | 2042 | 2035 | \$810.0 |
| | Virginia | 2026 | 2026 | \$138.3 |
| Corridor K | Tennessee | 2025 | 2025 | \$535.5 |
| | North Carolina | 2028 | 2028 | \$760.5 |
| Corridor M | Pennsylvania | 2045* | 2035 | \$1,477.1 |
| Corridor N | Pennsylvania | 2045* | 2035 | \$510.1 |
| | Maryland | 2022 | 2022 | \$183.9 |
| Corridor Q | Virginia | 2021 | 2021 | \$474.1 |
| | Kentucky | 2019 | 2019 | \$371.2 |
| Corridor X1 | Alabama | 2045 | 2035 | \$2,966.4 |
| Other Corridors | Multiple States | varies | varies | \$2,687.7 |
| All Corridors | Multiple States | varies | Varies | \$10,914.8 |

Impact of Accelerating ADHS Completion – 2035 versus 2045

| Benefit and Cost Elements | Cumulative Value (2015-2035) | Cumulative Value (2015-2035) |
|-------------------------------------|------------------------------|------------------------------|
| | 2045 Completion | 2035 Completion |
| Vehicle Operating Cost Savings | \$820 | \$1,537 |
| Travel Time Saved | \$4,396 | \$8,231 |
| Reliability Time Saved | \$1,231 | \$2,315 |
| Safety Benefit | \$505 | \$944 |
| Environmental and Emissions Benefit | \$125 | \$243 |
| Logistics and Supply Chain Savings | \$732 | \$1,382 |
| Market Access (Productivity Gain) | \$2,511 | \$3,497 |
| Total Cumulative Benefits | \$10,320 | \$18,149 |



Major Corridor-Specific Analysis: Impacts & Benefit-Cost Analysis

| | H | K | N | Q | X1 |
|--|-------|-------|-----|-------|--------|
| Investment Cost (\$ mil) | 948 | 1,296 | 694 | 845 | 2,966 |
| Benefit-Cost Analysis | | | | | |
| Societal Benefits (\$ mil, discounted 7%) | 761 | 1,623 | 373 | 1,458 | 3,078 |
| Cost (\$ mil, discounted 7%) | 278 | 887 | 239 | 739 | 727 |
| Benefit-Cost Ratio | 2.7 | 1.8 | 1.6 | 2.0 | 4.2 |
| Economic Impact Analysis | | | | | |
| Gross Regional Product (after 10 yrs) (\$ mil) | 166 | 205 | 61 | 97 | 1,395 |
| Employment Change (after 10 Yrs) | 1,852 | 2,368 | 700 | 987 | 13,937 |

The estimated benefit-cost ratio is over 1.0 for all major corridors, meaning benefits are expected to exceed costs, resulting in a positive ROI

Summary of Findings

ADHS Investment to Date

- Significant travel time, reliability, labor access, business delivery gains
- Cost savings + productivity gains of \$10.7 billion/year as of 2015
- 20% of car benefits, 31% of truck benefits are outside of the 13 states
- Accountable for 168,000 jobs and \$11 billion of GRP/yr. as of 2015

Summary of Findings

Forecast ADHS Completion

- Expect 121 million hours of more time savings/year by 2045
- Cost savings + productivity gains of \$1.8 billion/year as of 2015
- Present value of benefits/costs = 3.7 return on investment (ROI)
- Expected to enable +47,000 jobs and +\$4.2 billion of GRP/yr. by 2045 (77% of gains in Appalachian counties, rest elsewhere in 13 states) (jobs concentrated in knowledge industries, also tourism)

Questions?

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